

# Captain's dinner Sustainability bij Aviko

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# Story line

- Aviko: wie zijn wij?
  - Onze Sustainability reis: waar komen wij vandaan, waar staan wij nu en waar werken wij naar toe?
  - Lessons learned: partnership – fusie van belangen – disruptive changes
  - De mindset
- 
- En niet vergeten: al 63 jaar in de hoofdrolrol..



# Introductie Cosun

Ontwikkeling tot een toonaangevende internationale agrofoodcoöperatie



**8.100**  
leden

**>11.000**  
telers

**1**  
**'Groeikracht Cosun'**  
Samenwerking voor en door telers

**>3 bEUR**  
Omzet

**11** mln ton  
plantaardige grondstoffen



**1**  
innovatie  
ecosysteem



**4.600**  
medewerkers

**22**  
productie  
locaties  
in 6 landen



Sugar beets

Potatoes

Food  
ingredients

Co-  
products

**4**  
focusgebieden

# Facts and figures Aviko

 **2,500**  
colleagues  
globally

**11**   
**production**  
**locations**  
all over the globe

Active in  
more than  
**110**  
countries



Since 2002 part of Royal Cosun,  
powered by 11,000 growers  
including  
**8,100 members**

**Founded**  
**in 1962**  
Celebrating  
60 years of joy  
in 2022

European  
market  
leader  
in out-of-  
home markets  
and selected  
retail markets

**No. 5**  
**in the**  
**world**



Ambitious plans on  
**sustainability**

# Sustainability drives the worldwide (food) agenda

Critical and transparent society	1 billion people are hungry	Scarcity of fertile land 	Increasing urbanization	Sustainability laws & regulations 	Demand for plant-based foods
Disconnection food and farmer 	1.3 billion ton of food waste	Purpose-driven workforce	The population will grow	Extreme weather conditions 	Climate change and emissions 

# Clear urgency and intrinsic motivation to move ahead with sustainability

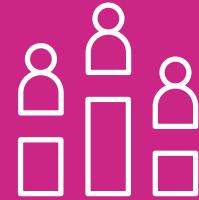
## Customers

Customers ask us to support them  
in lowering emissions in their chain



## Competitors

Together with the industry  
we set high ambitions on  
sustainability-related topics



## Society

Society and NGOs becoming  
more vocal and more critical

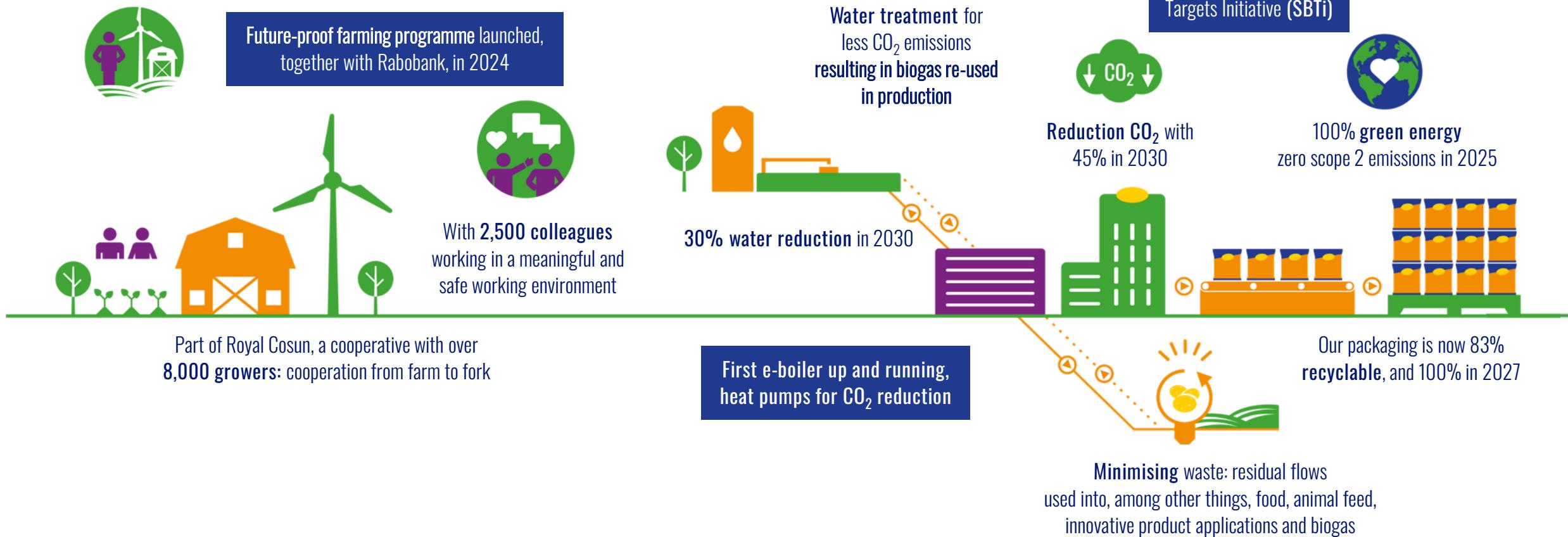


## Legislation

Legislation sets clear targets  
on e.g. CO<sub>2</sub>, recyclability, farming,  
water and procurement



# Towards a future proof sustainable chain





Most sustainable cold store in the world  
(BREEAM Outstanding) and part of  
'Move to minus 15°C'



CO<sub>2</sub> reduction of 30%  
realised versus 2010



With more than 100 distinctive  
potato products, active in more  
than 110 countries worldwide



Value Chain Agreement on  
zero emission fries in 2030



Joy to 3 billion  
tables in 2025



Use of the potato for  
plant-based alternatives  
One for All gratin

# Our key pillars and KPIs are guiding us



## Proud Farmers Growing crops future proof

### We care for nature

- 2027: < 50mg/l nitrate excess in water
- 2030: - 50% plant protection products vs 2015-2017
- 2030: -30% CO<sub>2</sub>eq vs 2022
- 2026: 100% FSA (SAI) gold or equivalent

### We facilitate our farmers

- 2030: 100% contracted EU growers future-proof farming *accredited (level engaged) as future-proof farm (SAI regenerative framework based)*



## Healthy Earth Reducing climate impact

### We reduce our CO<sub>2</sub> footprint

- 2030: -45% scope 1 and 2 vs 2021
- 2025: 100% green electricity
- 2030: -30% scope 3 FLAG emissions and -25% scope 3 non-FLAG emissions vs 2022
- 2050: Net zero scope 1, 2 and 3

### We maximise circularity

- 2025: Zero waste to landfill
- 2027: 100% recyclable packaging
- 2030: Halve food waste vs 2022

### We care for water

- 2030: -30% water reduction per ton vs 2018



## Happy People Realising plant-based solutions

### We stand for purposeful and safe work

- 2030: IF below industry benchmark
- 2030: Rated in top quartile >8
- 2030: Gender diversity in senior leadership ≥ 30%

### We contribute to more sustainable alternatives

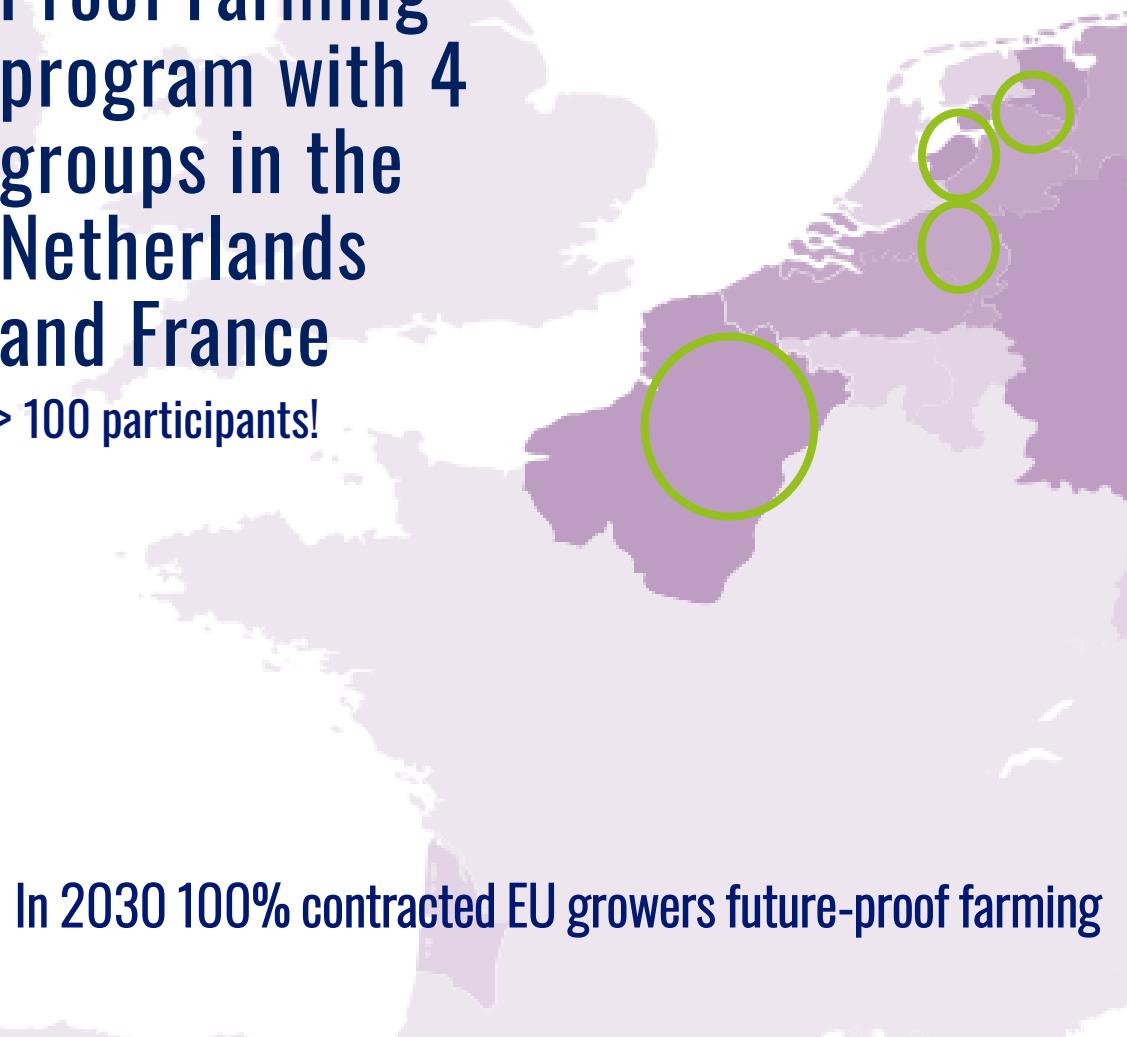
- 2025: Plant-based alternatives for each product category
- 2030: significant sales volume on low or zero carbon products



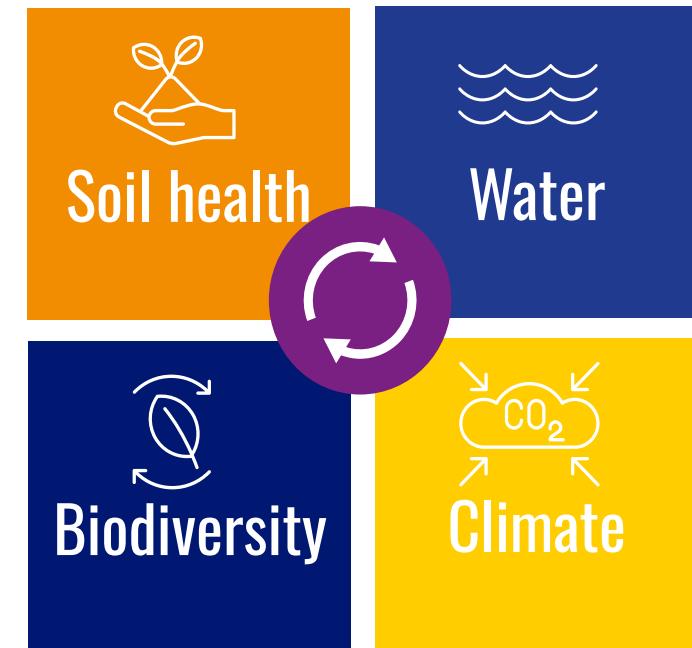
In 2024 we started our unique Future Proof Farming program with 4 groups in the Netherlands and France

>100 participants!

In 2030 100% contracted EU growers future-proof farming



Each cultivation year, growers will implement new regenerative farming practices that align with their chosen focus themes:



Knowledge



Price premium



Interest discount



Rabobank

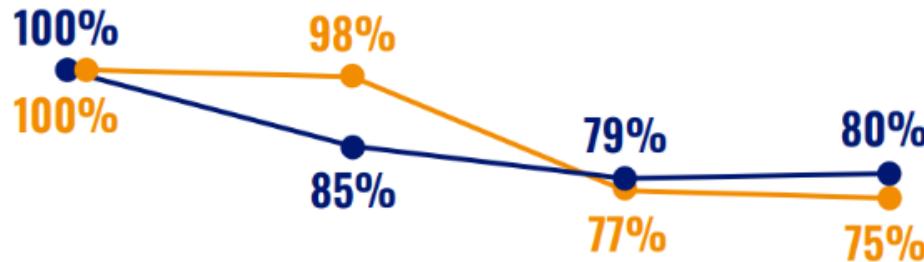


# Healthy Earth

Reducing climate impact



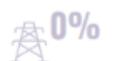
CO<sub>2</sub> emissions per ton of production = index versus 2021



**Aviko Group**  
**-20%** reduction achieved

**Aviko Rixona**  
**-25%** reduction achieved

Green purchased electricity [MWh]



**Aviko Group**

**Aviko Rixona**

**2021**

**2022**

**2023**

**2024**



Aviko, together with its parent company Cosun, has established company-wide emission reduction targets in accordance with the Science Based Targets initiative (SBTi) in line with the Paris Climate Agreement.

Target for 2030 compared to 2021: **-45%** absolute reduction. Target for 2030 compared to 2021: **-65%** absolute reduction.

# Aviko - Site Steenderen

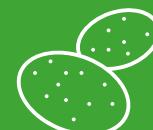
 Relocated in old stone factory 1967, newly built in  
**1971**

**370**  
Employees



Chilled fries, frozen fries,  
frozen specialties and flakes

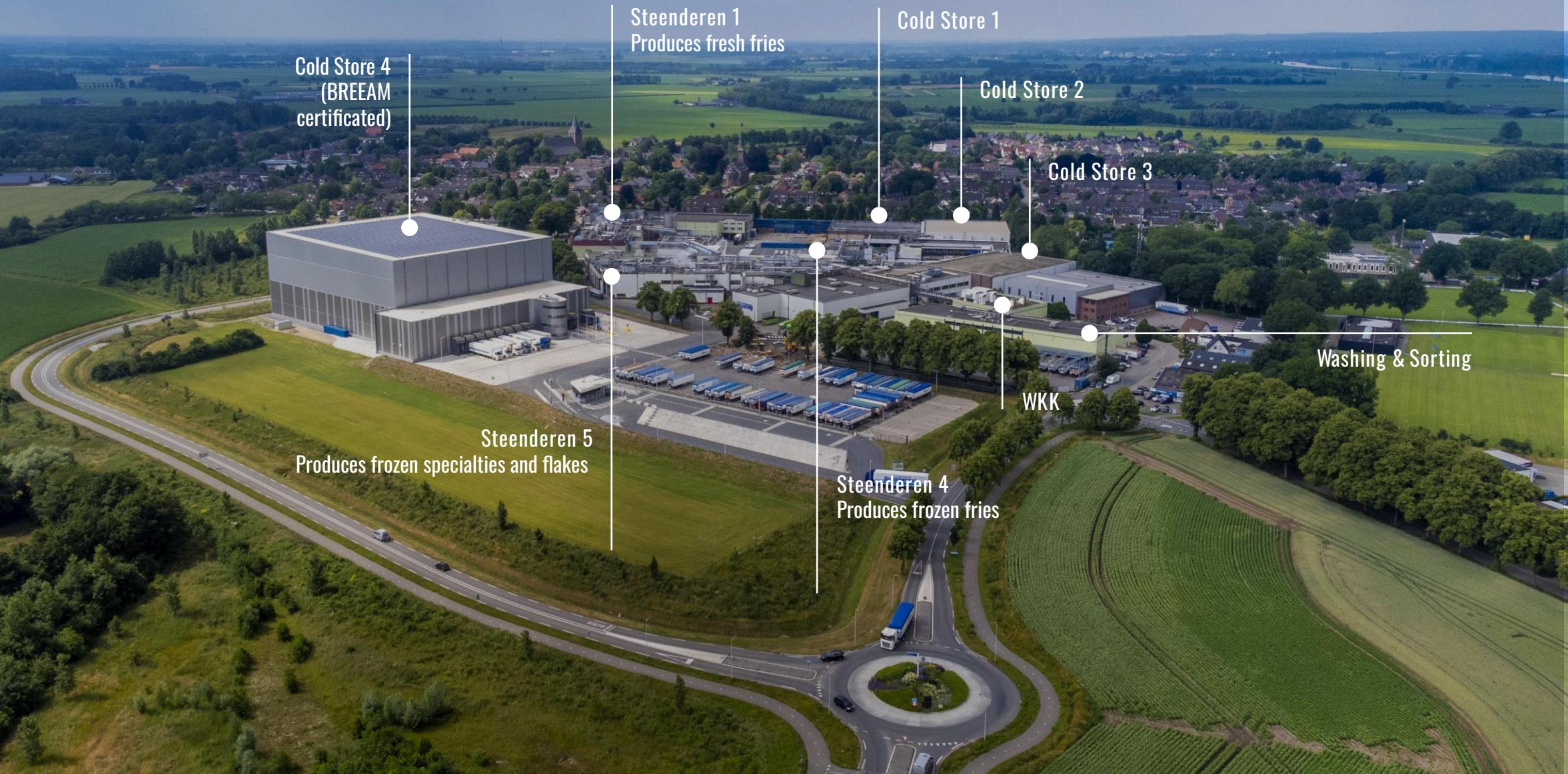
Processed  
amount of potatoes  
yearly  
**560.000 tons**



Produced amount of finished products  
yearly  
**above 330.000 tons**



# Site Steenderen – onze grootste productie locatie in de wereld



# Steenderen, hier groeit duurzaamheid

## Energie



Efficiënt omgaan met  
onze energie, bv.  
aanpassen drogers en  
tunnels

## Elektrificeren



Onderzoeken of dit kan.  
Ingewikkeld vraagstuk:  
elektriciteit is duur t.o.v.  
gas en je wil jezelf niet uit  
de markt prijzen, kosten vs.  
baten

## Water



- Besparen
- Hergebruiken

## Reststromen -



- Hergebruiken van schillen en snippers
- Grijs zetmeel reduceren en toepassen voor veevoer, voeding of energie



**Most sustainable cold store in the world (BREEAM Outstanding) and part of 'Move to minus 15°C'**



**Leading in sustainable transport with electric truck pilots incl. 30% CO2 reduction versus 2010; AGV on Site**



**Biogas created from water treatment and re-used in our production processes**



**We reduce food waste as co-products go to animal feed, technical appliances and food banks**



**83% of our packaging is recyclable, misfits are unpacked and re-used**



**Most sustainable palm oil – RSPO segregated used, as well as 100% deforestation free commitment**

# Lessons learned... Partnerships en fusie van belangen

Samenwerken  
aan de  
oplossingen voor  
de toekomst

## Aanpassen om relevant te blijven

Aviko moet zich goed kunnen aanpassen aan snel veranderende externe omstandigheden, zoals de **beschikbaarheid van grondstoffen, schommelingen in vraag en aanbod, duurzaamheidseisen, en veranderingen in arbeidsmarkten en digitalisering.**





WE BRING JOY TO TABLES  
ALL OVER *the world*



Part of  Cosun